# ETRANSLATIONT





CHUGAI PHARMACEUTICAL CO., LTD.

Creating Value for Life

# CONSOLIDATED FINANCIAL STATEMENTS (Non-audited)

(for the fiscal year 2004.12 ended December 31, 2004)

Chugai Pharmaceutical Co., Ltd.

February 10, 2005

1 Office:

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Mr. Osamu Nagayama, President and CEO, Chairman of the Board of the Directors

Contact: Mr. Yoshio Itaya, General Manager of Finance and Accounting Department Phone: +81-(0) 3-3281-6611

Date of Board Meeting for Settlement of Accounts: February 10, 2005

Shareholding ratio of the Parent Company: 50.1% Parent Company Name: Roche Pharmholding B.V.

Application of US Accounting Standards: No

## 1. Consolidated Operating Results for the FY 2004.12 Ended December 31, 2004

(1)Results of operations Note: Amounts of less than one million yen are omitted.

` '						
						%
	Net Sales	% change	Operating Income	% change	Recurring Profit	change
FY 2004.12 ended Dec. 2004	¥294,670 million	_	¥51,497 million		¥51,990 million	
FY 2003.12 ended Dec. 2003	¥232,748 million	_	¥42,719 million		¥43,947 million	

	Net Income (million)	% change	Net Income per Share (Basic)	Net Income per Share (Fully Diluted)	Net Income/ Shareholders' Equity	Recurring Profit/ Total Assets	Recurring Profit/ Net Sales
FY 2004.12 ended Dec. 2004	¥34,117	_	¥62.27	¥61.34	11.0%	12.7%	17.6%
FY 2003.12 ended Dec. 2003	¥28,445		¥51.73	¥50.94	9.9%	10.6%	18.9%

Note 1. Average number of outstanding shares (consolidated): 546,377,165 shares for the fiscal year ended December 31, 2004 and 548,191,365 shares for the year ended December 31, 2003, respectively.

2. Change in method of accounting: None

3. % change for net sales, operating income, recurring profit and net income is presented in comparison with the previous fiscal year.

4. Due to the Company's change of fiscal year-end and the resultant irregular nine-month fiscal year in 2003, the Company doesn't present % change for net sales, operating income, recurring profit and net income in comparison with the previous fiscal year.

(2)Financial conditions

	Total Assets	Shareholders' Equity	Shareholders' Equity/Total Assets	Shareholders' Equity per Share
FY 2004.12 ended Dec. 2004	¥411,449 million	¥320,846 million	78.0%	¥583.61
FY 2003.12 ended Dec. 2003	¥405,197 million	¥296,717 million	73.2%	¥542.96

Number of outstanding shares at the end of the fiscal year (consolidated):549,604,725 shares as of December 31, 2004 and 546,314,597 shares as of December 31, 2003, respectively.

(3)Results of cash flows

	Cash Flows from Operating Activities	Cash Flows from Investing Activities	Cash Flows from Financing Activities	Balance of Cash and Cash Equivalents
FY 2004.12 ended Dec. 2004	¥51,494 million	¥(15,211) million	¥(13,718) million	¥57,380 million
FY 2003.12 ended Dec. 2003	¥(36,795) million	¥14,413 million	¥(11,582) million	¥36,226 million

(4)Scope of consolidation and application of equity method:

Number of consolidated subsidiaries: 15 Number of non-consolidated subsidiaries accounted for by the equity method: None None

Number of affiliates accounted for by the equity method:

(5) Changes in scope of consolidation and application of equity method:

Number of companies newly consolidated: Number of companies excluded from consolidation:

Number of companies newly accounted for by the equity method:

Number of companies excluded from the equity method:

None None

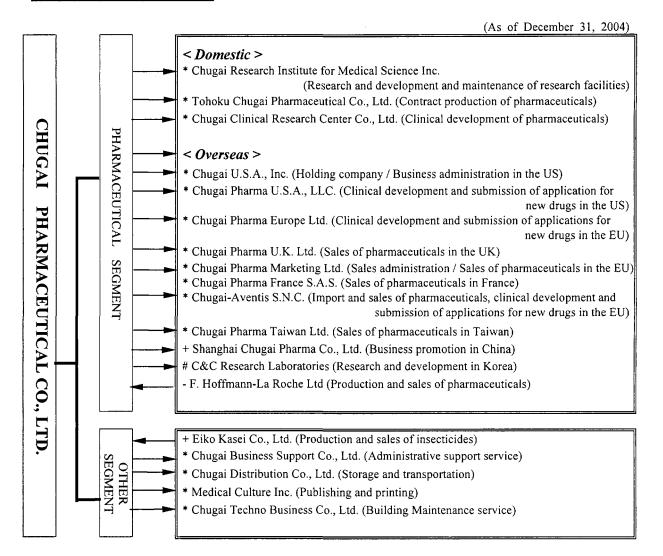
2. Forecast for the Year Ending December 31, 2005 (January 1, 2005 - December 31, 2005)

	Net Sales	Recurring Profit	Net Income
First half ending June. 30, 2005	¥135,000 million	¥24,700 million	¥16,000 million
FY 2005 ending Dec. 31, 2005	¥293,500 million	¥62,300 million	¥39,200 million

Projected net income per share for the year ending December 31, 2005 is \(\frac{1}{2}\)71.32, based on the number of outstanding shares as Reference: of December 31, 2004.

The Company bases its forecasts on assumptions that are believed to be reasonable under information available at the time of the forecasts. Actual results may materially differ from these forecasts due to potential risks and uncertainties.

# **Outline of Chugai Group**



- \* Consolidated subsidiaries
- + Non-consolidated subsidiaries not accounted for by the equity method
- # Affiliated companies not accounted for by the equity method
- Subsidiary of the parent company

Note: None of subsidiaries' and affiliates' stock is listed.

# **Management Principles and Goals**

#### 1. Basic Management Principles

In line with its strategic alliance with the world-leading pharmaceutical company F. Hoffmann-La Roche (Headquarters: Switzerland) (Roche), Chugai Pharmaceutical has established "dedicating itself to adding exceptional value through the creation of innovative medical products and services for the benefit of the medical community and human health around the world" as its mission and "becoming a top Japanese pharmaceutical company by providing a continuous flow of innovative new medicines domestically and internationally" as its fundamental management objective.

As we work to achieve these goals, we will carry out our business activities in line with our core values of "putting patients and customers first" and "committing to the highest ethical and moral standards as befits a company involved in the healthcare industry."

We firmly believe that putting these Basic Management Principles into practice is key to boosting the corporate value of the Chugai Group as well as the best way to meet the expectations of customers, shareholders, and all other stakeholders, and will redouble efforts to realize them.

#### 2. Basic Profit Distribution Principles

Although Chugai's basic profit distribution policy has the fundamental goal of appropriately adjusting dividends in line with corporate performance, it also emphasizes expanding the return of profits to shareholders by taking into account the Company's overall situation, including demand for funds for medium- and long-term strategic investment and performance forecasts. In addition, internal reserves will be used to fund R&D activities in Japan and around the world as well as for making capital investments related to new products to further enhance corporate value.

## 3. Medium-Term Strategy

Prescription pharmaceuticals form the core of Chugai's business and are the focus of a unique foundation in R&D that is driven by the most advanced technologies. In particular, we are using the knowledge and technology we have amassed in the field of biotechnology in the development of innovative antibody drugs. In addition, we are working with our strategic partner Roche to establish Chugai as a leader in Japan in non-small molecule drug discovery research as well as with regard to our clinical development pipeline and product lineup. To further concentrate management resources, Chugai transferred its nonprescription products business to Lion Corporation at the end of 2004, establishing itself as a pure-play prescription pharmaceuticals company.

Chugai's new Medium-Term Management Plan for fiscal 2005 through fiscal 2010, Sunrise 2010, aims to enhance and expand the Company's competitive advantage by leveraging its strengths and close collaborative relationship with Roche as well as to further expand business through the development and marketing of innovative drugs in Japan and overseas. The plan has set the objectives of achieving net sales of ¥360 billion and an operating income margin of 20% or more in fiscal 2010.

#### 4. Future Tasks

Under its Medium-Term Management Plan, Sunrise 2010, Chugai aims to dramatically bolster the competitiveness of its research, development, manufacturing, marketing, and sales operations as well as to achieve a high rate of growth. The plan identifies the continuous development and acquisition of innovative new drugs, the maximization of product value, and overseas expansion as key tasks.

## (1) The Continuous Development of Innovative New Drugs

While working to develop antibody and other innovative new drugs, Chugai has endeavored to raise the level of its technological skills, enhance its pipeline, and boost the efficiency of its R&D operations through research collaboration that makes the most of its alliance with Roche. Going forward, we will work to bring our technological skills to an even higher level, strengthen our network of relationships with academic ventures and leading corporations, and reinforce our research foundation to foster the ongoing development of innovative new drugs. In addition, we will proactively introduce promising development candidates from Roche to further enhance our development pipeline.

## (2) The Maximization of Product Value

Under its alliance with Roche, Chugai has demonstrated substantial growth in the domestic market and is working to maximize product value and increase its presence in priority fields by establishing strategic marketing functions and consistently working to meet the needs of the medical community and the market from the early stages of research and development through post-launch.

In addition, the Company aims to capture a greater share of the domestic market and gain the No. 1 position in the oncology, renal disease, and bone and joint domains by reinforcing its sales organization.

#### (3) Overseas Expansion

Overseas development will be a vital task as we work to accelerate our growth going forward. In Europe and the United States, we will work with Roche to rapidly launch and promote the market penetration of MRA, an humanized anti-human IL-6 receptor monoclonal antibody that has reached the final stage of clinical development, and aim to achieve growth in overseas markets by developing and launching other innovative new drugs thereafter.

## 5. Corporate Governance

Chugai places the issue of thoroughgoing corporate governance among its most crucial management tasks, and it considers the strengthening of decision making and the clarification of responsibility for the sake of continual expansion of corporate value to be particularly important issues.

With the objective of strengthening the function of the Board of Directors and accelerating decision making, we have adjusted the number of members of the board and increased the number of outside and overseas directors. At the same time, we adopted an executive officer system to clarify the responsibilities associated with the execution of operations. In addition, Chugai's International Advisory Council (IAC), which comprises specialists in various fields from Japan and other countries, serves to further the Company's goal of responding appropriately to changes in the global business environment and ensuring a corporate stance conducive to global business growth. In the future, the Company will continue to bolster and enhance efforts to accelerate decision making and clarify accountability.

As of December 2004, Chugai's Board of Directors comprised 11 members, including five outside directors. In addition, the Company retains four corporate auditors, including two outside auditors, and employs auditing staff to reinforce auditing functions.

Executive officers serving under the president play a central role in the execution of business operations and report administrative conditions to the Board of Directors every fiscal quarter. The Management Committee, which is staffed by the president and key executive officers, is entrusted by the Board of Directors to make important decisions regarding the execution of business operations and notifies the Board of all such decisions.

In addition, Chugai's internal control organization—the Internal Auditing Department—works to maintain and improve the soundness of operations by monitoring the execution of operations throughout the Group to assess their efficiency, rationality, and compliance and submitting reports on its findings as well as proposals for improvement to the Management Committee.

As for risk management, the entire Group works together under the guidance of the Risk Management Committee—a sub-organization of the Management Committee—and the General Affairs Department's Risk Management Group to mitigate risks. In addition, the Company has in place a framework for rapidly and appropriately dealing with contingencies, should they arise.

Furthermore, we have formulated the Chugai Business Conduct Guidelines (BCG)—a concrete code of conduct—and established the Corporate Social Responsibilities Committee, a sub-organization of the Management Committee, and the Corporate Social Responsibilities Department, a full-time organization, to promote the advancement of these guidelines with the aim of reinforcing initiatives to fulfill our social responsibilities. The Corporate Social Responsibilities Committee and the Corporate Social Responsibilities Department maintain offices staffed by outside specialists where employees may discuss matters related to the observance of BCG. In addition, these organizations work with each department's members of Corporate Ethics Promotion Committee appointed to promote and enhance efforts to fulfill social responsibilities, including those related to corporate ethics, the environment, social contribution, and the protection of personal information and other compliance issues, through such measures as periodic corporate ethics training for all employees.

Chugai undergoes regular financial audits conducted by the accounting firm Ernst & Young ShinNihon and seeks legal counsel related to business management as well as daily operations as necessary.

## 6. Basic Principles Regarding Relationship with Related Parties

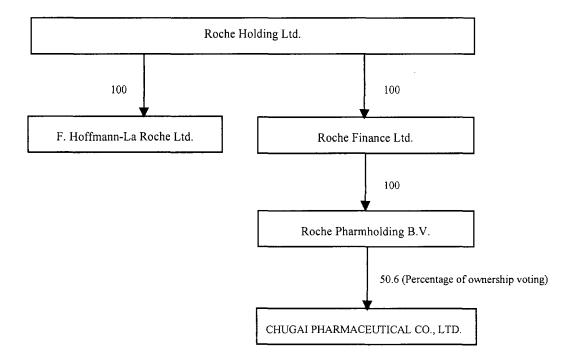
Based on the strategic alliance between Chugai and Roche, on October 1, 2002, Roche obtained 50.1% of Chugai's shares through a wholly owned subsidiary, Roche Pharmholding B.V. (Roche Pharmholding) (head office: the Netherlands).

Under the agreement to the alliance, Chugai has exclusive rights to market Roche's pharmaceuticals in Japan, and has first refusal rights regarding the development and marketing in Japan of all development candidates advanced by the Roche Group.

In cases when Chugai decides that it requires a partner for the overseas development and/or marketing activities, Roche will have the right of first refusal regarding the development and marketing of Chugai's development candidates in markets outside Japan (excluding South Korea). The alliance aims to create a new business model that differs from ordinary acquisitions and mergers.

Although Roche Pharmholding includes Chugai in its consolidated financial statements, Chugai continues to function as an independent, listed company, and, while engaging in business in a manner that is in keeping with Japanese culture and society, it will expand its research, development, manufacturing, and marketing activities both domestically and abroad, with the objective of contributing to healthcare and raising profits.

As of December 2004, three of Chugai's outside directors also served as members of the Roche Group's Executive Committee.



# Financial Review and Financial Position

#### 1. Business Overview

## (1) Overview of Fiscal Year 2004.12, ended December 31, 2004 (January-December, 2004)

#### a) Sales Results

During the period under review, operating conditions in the pharmaceuticals industry remained challenging as an industry average 4.2% cut in the National Health Insurance (NHI) drug reimbursement prices was implemented in April 2004 while government policies designed to reduce medical expenses remained in force.

Against this backdrop, Chugai worked to become a vital member of the Roche Group by striving to sharpen its global competitive edge through the establishment of more robust frameworks for new drug development and sales, expedite product development, promote products in domestic and overseas markets, and implement marketing campaigns based on sound ethical and scientific principles that promote appropriate drug use as well as customer confidence.

As a result, net sales for the fiscal year amounted to \\ \frac{\text{\$\text{\$Y294,670}}}{294,670} \text{ million.}

With respect to the prescription pharmaceuticals segment of its Pharmaceuticals Business, sales of the mainstay offering Epogin® (epoetin beta), a recombinant human erythropoietin, were strong. In addition, the anti-CD20 monoclonal antibody Rituxan®, an antitumor agent for which Chugai received approval for an expanded indication in September 2003, and the anti-HER 2 monoclonal antibody Hereceptin®, also an antitumor agent, contributed to sales, as they gained wider recognition as standard therapies. As a result, despite the negative impact of the mild influenza season on the performance of the anti-influenza drug Tamiflu®, total prescription pharmaceutical sales amounted to ¥278,484 million.

Regarding nonprescription products, sales for the segment totaled ¥11,028 million due to the transfer of Chugai's nonprescription products business to Lion Corporation.

As a result, overall net sales for the Pharmaceuticals Business amounted to ¥289,513 million.

In Chugai's Other Business, which consists primarily of the home-use insecticide Varsan®, sales came to ¥5,156 million.

Overseas sales, including exports, totaled ¥18,479 million, representing 6.3% of the Company's net sales.

#### b) Financial Results

In terms of income, although initiatives to bolster promotional activities and the accelerated implementation of information security measures led to operating costs that slightly exceeded expectations, selling, general and administrative expenses were on track due to the deferral of a portion of R&D expenses to the following fiscal year; however, as a result of sales coming in lower than forecast, operating income amounted to ¥51,497 million and recurring income was held to ¥51,990 million. This, and the transfer of the Company's nonprescription products business led to net income of ¥34,117 million Principal non-consolidated and consolidated performance figures and the ratios between those figures are as follows.

	Non-Consolidated (A)	Consolidated (B)	B/A
Net Sales	285.1	294.6	1.03
Operating Income	46.7	51.4	1.10
Recurring Profit	47.5	51.9	1.09
Net Income	32.7	34.1	1.04

The Company plans year-end dividends of ¥9 per share.

#### c) R&D Activities

Chugai Pharmaceutical Co., Ltd. is proactively developing its prescription pharmaceutical-focused R&D activities in Japan as well as overseas.

Specifically, the Company is working to develop innovative products with global applications, focusing on the oncology, renal disease, and bone and joint domains. In Japan, Chugai's research bases in Fuji Gotemba and Kamakura are collaborating to develop new pharmaceuticals and its research facilities in Ukima are conducting industrialization research. Overseas, Chugai Pharma USA, LLC., and Chugai Pharma Europe Ltd., are engaged in clinical development activities in the United States and Europe, respectively.

With regard to the Company's pharmaceutical-focused R&D activities during the period under review, Chugai concentrated on maximizing R&D synergies through its strategic alliance with Roche. In April 2004, Chugai signed an agreement with Roche for collaboration in non-small molecule research as part of efforts to create new values by widely sharing fundamental drug discovery technologies at the research level. This is the second such agreement with Roche; the first concerned collaborative research on small molecules.

Meanwhile, in line with the reorganization of R&D functions, Chugai plans to consolidate the functions of its Tsukuba Research Laboratories, which specialize in antibody research, with those of its Fuji Gotemba Research Laboratories by March 2005 to bring agents based on antibody research more rapidly to the development stage. The Tsukuba Research Laboratories will be closed upon the conclusion of this consolidation. In addition, Chugai Pharma USA plans to move its operations from San Diego, California to Bedminster, New Jersey, by April 2005 to strengthen collaboration within the Group's network in the United States, Europe, and Japan on the development of products with global applications.

In domestic clinical development activities, Chugai achieved progress in the strategic areas of oncology; bone and joint; renal diseases; and transplant, immunology, and infectious diseases.

In oncology, Chugai commenced Phase III clinical trials on the recombinant human erythropoietin EPOCH (expected indication: cancer chemotherapy associated anemia) in February 2004. Chugai also began Phase I clinical trials on R1273, a HER dimerization inhibitory humanized monoclonal antibody, and R435, a humanized anti-VEGF (Vascular Endothelial Growth Factor) monoclonal antibody, in June 2004 and November 2004, respectively. Both of these compounds were licensed in from Roche in December 2003. In addition, the Company is analyzing the results of Phase II clinical trials on R340, a 5-FU derivative (trade name: Xeloda®), to expand its indications to include colon cancer.

In the bone and joint field, Chugai commenced Phase III double-blind clinical trials on MRA, a humanized anti-human IL-6 receptor monoclonal antibody (prospective trade name: Actemra®) to evaluate its effects on rheumatoid arthritis and on ED-71, an activated vitamin D3 derivative, to evaluate its effects on osteoporosis, in February 2004 and October 2004, respectively. The selective estrogen receptor modulator LY139481-HCL (generic name: raloxifene hydrochloride; indication: postmenopausal osteoporosis; applicant: Eli Lilly Japan K.K.) obtained import approval and was launched in May 2004 under the trade name Evista® Tablets.

In the field of renal disease, Chugai commenced Phase II clinical trials on R744, a continuous erythropoiesis receptor activator, in July 2004.

In the field of transplant, immunology, and infectious diseases, Chugai is analyzing the results of Phase III double-blind clinical trials to evaluate the effects of R964, an anti-viral agent, on chronic hepatitis C when used in combination with the peginterferon Pegasys®.

In the field of other, Phase I trials of Valine (oral), an agent that promotes liver regeneration , have been completed, establishing the safety of this drug.

In July 2004, the anti-influenza drug Tamiflu® Capsule was approved for prophylactic use against influenza in adults, for which Chugai had applied for approval in June 2003. Chugai is currently awaiting approval of the manufacturing (or importing) applications filed for six development projects, including MRA (expected indication: Castleman's disease).

Overseas, Chugai obtained the clinical results of Phase II clinical trials conducted in the United States through Chugai Pharma USA of BO-653, an antioxidant, and GM-611, a gastrointestinal motility recovery agent. Chugai ceased the development of BO-653 as it was unable to obtain the results it had expected for the prevention of restenosis following percutaneous coronary intervention; however, we are currently examining how to proceed with GM-611 as this agent was shown to improve the symptoms of diabetic gastroparesis—its expected indication—in the trials. In addition, Chugai commenced new Phase II clinical trials of GM-611 (expected indication: irritable bowel syndrome) in August 2004. The Company is also analyzing the results of Phase II clinical trials for CAL (expected indication: bone metastases), a humanized anti-PTHrP monoclonal antibody. Although Phase I clinical trials on AHM (expected indication: multiple myeloma), a humanized anti-HM1.24 monoclonal antibody, conducted through our European subsidiary Chugai Pharma Europe did not indicate any safety issues with this agent, we have ceased development of this drug as trial results did not demonstrate the clinical effects that we had initially expected under the dosage and administration conditions implemented in the trials.

Phase III multinational clinical trials, exclusive of Japan, for MRA (expected indication: rheumatoid arthritis), which is being co-developed with Roche, began in January 2005.

During the period under review, R&D costs amounted to \\ \pm48,165 \text{ million.}

#### 2. Outlook for the current fiscal year

# (1) Assumptions upon which the outlook is based

The Company's outlook for the current fiscal year assumes currency exchange rates of \(\frac{\pmany}{105}\) to the U.S. dollar, \(\frac{\pmany}{130}\) to the euro, \(\frac{\pmany}{200}\) to the U.K. pound, and \(\frac{\pmany}{87}\) to the Swiss franc. Estimations of Tamiflu® sales, which are greatly influenced by fluctuations in the spread of influenza viruses, have been made in anticipation of a relatively small scale influenza outbreak (based on the average number of incidences during the past decade) for the 2004/2005 seasons and a medium scale influenza outbreak for the 2005/2006 seasons, respectively.

#### (2) Earnings outlook

Operating conditions in the domestic pharmaceutical market are expected to remain challenging in the upcoming fiscal year. Against this backdrop, we will work to reap maximum benefits from our efforts toward "Integration"—the first stage in the creation of a new Chugai, which focused on rapidly realizing the benefits of the merger with Roche and building a framework for collaboration with Roche. At the same time, we will strive to bring about "Transformation"—the second stage in the creation of a new Chugai, taking the first step toward establishing a leading presence in Japan as we enter the first fiscal year of *Sunrise 2010*, our new Medium-Term Management Plan, which sets objectives to be achieved by 2010.

Chugai projects consolidated net sales of ¥293.5 billion for fiscal 2005 as it anticipates robust sales of Epogin® and Rituxan® as well as increasing market penetration for Pegasys® and Evista®—products that will enter the second year since their launch.

On the profit side, although the portion of sales accounted for by Chugai in-house products is expected to continue to decline, the cost of sales ratio is projected to improve due to the expiration of certain royalty payment requirements related to Epogin®. In addition, we expect the SG&A ratio to improve as a result of the cost structure reforms that we have been implementing on a Companywide basis since the merger with Roche. Thus, we forecast consolidated operating income of \(\frac{1}{2}\)61.3 billion, consolidated recurring profit of \(\frac{1}{2}\)62.3 billion, and consolidated net income of \(\frac{1}{2}\)39.2 billion for fiscal 2005. These projections do not include prospective extraordinary profit associated with the return of substitutional employees' pension to the government (prior services), an application for which is under review.

Note: The above earnings outlook is based on information available at the time of its preparation and constitutes predictions considered reasonable by the Company. As such, this outlook contains potential risks and uncertainties and actual results may differ from the forecast stated herein.

# 2. Financial Position

# (1) Overview of Fiscal 2004, ended December 31, 2004

Total assets at the end of the period under review totaled \(\frac{\pman}{4}\)11,449 million, reflecting a \(\frac{\pman}{4}\)6,251 million increase from the previous year-end, while total liabilities amounted to \(\frac{\pman}{4}\)8,139 million, reflecting a \(\frac{\pman}{4}\)18,436 million decrease. Working capital (current assets less current liabilities) came to \(\frac{\pman}{2}\)211,580 million, and the current ratio was at 434.0%, reflecting the Company's sound financial position.

Shareholders' equity totaled \(\frac{\pmax}{320,846}\) million, up \(\frac{\pmax}{24,129}\) million from the previous year-end, and the equity ratio was 78.0%, compared with 73.2% at the previous year-end.

## (2) Cash Flows

Net cash provided by operating activities amounted to ¥51,494 million.

Net cash used in investing activities totaled ¥15,211 million, owing to expenditures for the acquisition of marketable securities that outweighed gains on the sale of marketable securities.

Net cash used in financing activities came to ¥13,718 million, due to such factors as an increase in dividend payments.

Thus, cash and cash equivalents at the end of the period under review amounted to \\ \pm 57,380 \text{ million, up \\ \pm 21,154 \text{ million.}}

#### (3) Financial Indices

	FY2001.3 ended March 31, 2001	FY2002.3 ended March 31, 2002		FY2003.12 ended December 31, 2003	FY2004.12 ended December 31, 2004
Equity ratio (%)	55.9	57.5	65.2	73.2	78.0
Market value equity ratio (%)	140.9	105.1	155.2	207.8	226.3
Redemption of debt (years)	2.4	1.4	0.4	0.5	0.1
Interest coverage ratio	28.3	53.0	78.7	79.4	169.3

Equity ratio: equity/total assets

Market value equity ratio: total market capitalization/total assets

Redemption of debt: interest-bearing debt/operating cash flow (prior to interest and income tax deductions) Interest coverage ratio: operating cash flow (prior to interest and income tax deductions)/interest payment

- \* All of the figures in the aforementioned indices were calculated on a consolidated basis.
- \* Total market capitalization was calculated by multiplying the closing stock price at the end of the term by the total number of outstanding shares at the end of the term (excluding treasury shares).
- \* Cash flows from operating activities (prior to interest and income tax deductions) in the consolidated statements of cash flows were treated as an operating cash flow (prior to payment of interest and income tax deductions) in the calculations above
- \* Interest-bearing debt refers to all debt posted in the consolidated balance sheets upon which interest is paid.
- \* The amount from the paid interest column in the consolidated statements of cash flows was treated as interest payment in the calculations above.
- \* Due to the Company's change of fiscal year-end and the resultant irregular nine-month fiscal year in FY2003.12, the redemption of debt has been calculated using the following formula: interest-bearing debt / (operating cash flow (before interest and income taxes) x12/9).

# Summary of Orders, Production, and Sales

1. Mainstay Products by Product Applications

Business Segments	Product Application	Mainstay products
	Central Nervous System	Rohypnol, Amoban, Laughing gas, Alpen (cold remedy)
	Cardiovascular, Respiratory	Sigmart, Rythmodan, Bezalip, Preran, Lanirapid, Digosin
	Gastrointestinal	Kytril, Ulcerlmin, New Chugai Ichoyaku, Chugai Geridome (paregoric)
	Hormone, Vitamin, Tonic	Alfarol, Oxarol, Rocaltrol, Tigason, Blutal, Rojelly Gold, Guronsan G
	Hematologic Agents	Epogin, Neutrogin
Pharmaceutical	Metabolic	Suvenyl, Euglucon, Renagel, Evista, Cellcept, New Guromont, Guronsan Strong Oral Liquid, Guronsan Oral Liquid
	Anticancer, Chemotherapeutic	Rituxan, Furtulon, Herceptin, Tamiflu, Xeloda, Picibanil
	Antibiotic	Rocephin, Cefotax
,	Other	Pegasys, Benambax, Zenol (anti-inflammatory analgesic), Pair Acne Cream
Other	Pest Control	Varsan (insecticidal fumigators) Varsan (aerosol propellant)

# 2. Production

# (1)Production volume by product application

(Millions of Yen)

Business Segments	Product Application	FY 2004.12 (Jan. 1, 2004 – Dec. 31, 2004)	Change (Compared to FY 2003.12)
	Central Nervous System	9,418	—— (compared to 1.1.2000112)
	Cardiovascular, Respiratory	26,818	_
	Gastrointestinal	16,435	
	Hormone, Vitamin, Tonic	36,098	
Diame at the	Hematologic Agents	89,218	
Pharmaceutical	Metabolic	18,845	<del></del>
	Anticancer, Chemotherapeutic	61,803	_
	Antibiotic	5,480	<del></del>
	Other	7,768	<del>_</del>
	( Subtotal )	( 271,886 )	()
Other	Pest Control	1,891	
	( Subtotal )	( 1,891 )	()
	Total	273,777	

Note: 1. Amounts are computed based on expected sales price net of consumption taxes.

<sup>2.</sup> Due to the Company's change of fiscal year-end and the resultant irregular nine-month fiscal year in 2003, "Change (Compared to FY 2003.12)" isn't presented.

# (2)Purchase volume by product application

(Millions of Yen)

Business Segments	Product Application	FY 2004.12 (Jan. 1, 2004 – Dec. 31, 2004)	Change (Compared to FY 2003.12)
	Central Nervous System	3,356	
	Cardiovascular, Respiratory	5,837	
	Gastrointestinal	280	
Dhamaaantiaal	Hormone, Vitamin, Tonic	833	
Pharmaceutical	Metabolic	9,213	
	Anticancer, Chemotherapeutic	10,988	
	Other	625	-
	( Subtotal )	( 31,135 )	( - )
0.1	Other	376	-
Other	( Subtotal )	( 376 )	( - )
	Total	31,512	

Note: 1. Amounts are reported based on purchase price net of consumption taxes.

# 3. Orders

All of the Chugai Group's production are based on sales forecast, not on orders.

# 4. Sales by Product Application

Business		FY 2004.12	Change
Segments	Product Application	(Jan. 1, 2004 – Dec. 31, 2004)	(Compared to FY 2003.12)
	Central Nervous System	13,715	
	Cardiovascular, Respiratory	33,189	
	Gastrointestinal	16,176	
1	Hormone, Vitamin, Tonic	31,234	
Pharmaceutical	Hematologic Agents	96,765	_
Filarmaceuticai	Metabolic	32,808	
	Anticancer, Chemotherapeutic	50,429	_
	Antibiotic	5,740	
	Other	9,454	
}	( Subtotal )	( 289,513 )	( – )
Other	Pest Control	5,156	-
Other	( Subtotal )	( 5,156 )	( – )
	Total	294,670	_

Note: 1. Amounts are reported net of consumption taxes.

<sup>2.</sup> Due to the Company's change of fiscal year-end and the resultant irregular nine-month fiscal year in 2003, "Change (Compared to FY2003.12)" isn't presented.

<sup>2.</sup> Due to the Company's change of fiscal year-end and the resultant irregular nine-month fiscal year in 2003, "Change (Compared to FY2003.12)" isn't presented.

# **Consolidated Balance Sheets**

Construction in progress

Total tangible fixed assets

2.Intangible fixed assets:

Long-term loans

Total fixed assets

Total assets

Other

Deferred tax assets

Reserve for doubtful accounts

Total investments and other assets

3.Investments and other assets:

Investment securities (\*1)

(Millions of Yen) As of December 31, 2003 As of December 31, 2004 Change Accounts % % Assets I Current assets: Cash and deposits 36,226 57,380 Trade notes and accounts receivables 113,861 104,685 Marketable securities 30,694 39,937 57,916 Inventories 53,156 Deferred tax assets 9,502 9,992 Other 12,711 5,680 Reserve for doubtful accounts (648)(656)19,433 Total current assets 255,504 63.1 274,937 66.8 II Fixed assets: 1. Tangible fixed assets: 102,309 104,096 Buildings and structures Accumulated depreciation 53,988 48,320 55,956 48,139 Machinery and vehicles 64,485 60,341 Accumulated depreciation 45,213 19,272 45,672 14,669 Furniture and fixtures 34,003 33,832 Accumulated depreciation 27,234 6,769 27,309 6,522

10,938

6,669

91,969

3,373

17,101

20,809

16,549

54,349

149,693

405,197

(303)

36.9

100.0

192

10,703

10,016

90,051

2,791

13,263

17,038

13,554

43,669

136,512

411,449

(340)

(13,181)

6,251

33.2

100.0

152

Accounts	As of December 3	31, 2003	As of December 3	1, 2004	Change
Liabilities		%		%	
I Current liabilities:			[		
Trade notes and accounts payable	20,709		19,164		
Short-term debt	11		1,000		
Other payables	10,497		6,960		
Accrued income taxes	244	1	8,132		
Deferred tax liabilities	3		3		
Accrued consumption taxes	284		2,448	1	
Accrued expenses	14,013		16,256		
Reserve for bonuses to employees	4,226		3,845		
Reserve for sales returns	498		67		
Reserve for sales rebates	2,043		1,606		
Other	3,771		3,870		
Total current liabilities	56,304	13.9	63,356	15.4	7,052
II Fixed liabilities					
Bonds with warrant	6,312		3,306		
Convertible bonds	3,438		1,861		
Long-term debt	1,000		_		
Deferred tax liabilities	18		3		
Reserve for employees' retirement benefits	39,558		20,189		
Reserve for officers' retirement benefits	511		393		
Other	434		30		
Total fixed liabilities	51,272	12.7	25,783	6.3	(25,488)
Total liabilities	107,576	26.6	89,139	21.7	(18,436)
Minority interests					
Minority interests	903	0.2	1,462	0.3	559
Shareholders' equity					
I Common stock (*3)	68,237	16.8	70,531	17.1	2,294
II Additional paid-in capital	88,099	21.7	90,387	22.0	2,288
III Retained earnings	144,062	35.6	164,854	40.1	20,792
IV Net unrealized gain on securities	2,340	0.6	2,405	0.6	64
V Foreign currency translation adjustments	(85)	(0.0)	283	0.1	369
VI Treasury stock, at cost (*4)	(5,936)	(1.5)	(7,616)	(1.9)	(1,680)
Total shareholders' equity	296,717	73.2	320,846	78.0	24,129
Total liabilities, minority interests and shareholders' equity	405,197	100.0	411,449	100.0	6,251

# **Consolidated Statements of Income**

(Millions of Yen)

						(MIIII)	ons of Yen
Accounts	FY 2003.12 (Apr. 1, 2003 – Dec. 31, 2003)			_	FY 2004.12 004 – Dec. 31	1, 2004)	Change
			%			%	
I Net sales		232,748	100.0		294,670	100.0	_
II Cost of sales: (*2)		83,830	36.0		111,538	37.9	_
Gross profit		148,917	64.0		183,131	62.1	
Reserve for sales returns		(288)	(0.1)		(431)	(0.1)	
Net gross profit		149,206	64.1		183,563	62.3	_
III Selling, general and administrative expenses (*1, *2)		106,487	45.7		132,065	44.8	
Operating income		42,719	18.4		51,497	17.5	
IV Non-operating income:	l	1					
Interest income	321			425			
Dividend income	101			89			
Life insurance dividends received	24			446			
Patent royalties	736			1,155			
Gain on foreign exchange	_			399	!		ľ
Redemption of R&D expenses	698			_			
Gain on derivatives	521						
Other	900	3,305	1.4	2,014	4,529	1.5	
V Non-operating expenses:		]					
Interest expense	210			326			
Loss on disposal of fixed assets	397	1		449			
Reserve for doubtful accounts	7	,		63			
Loss on inventories	130			1,160			
Loss on foreign exchange	821				1		
Loss on derivatives	_	!		609			
Other	510	2,077	0.9	1,426	4,036	1.4	_
Recurring profit		43,947	18.9		51,990	17.6	_
VI Extraordinary gain: Gain on sales of investment securities	1,312		;			į	
Fee of licensing agreement (*3)	3,294	]			,		
Profit from sales of fixed assets (*4)	3,466			_			
Gain on the transfer of nonprescription products business (*5)	_			9,337			
Gain on the transfer to a defined contribution pension plan (*6)		8,073	3.5	2,495	11,833	4.0	_
VIIExtraordinary loss:		]					
Office closing costs (*7)	2,777			2,093			
Additional payment for special retirement (*8)		2,777	1.2	4,242	6,335	2.2	
Income before income taxes and minority interests		49,243	21.2		57,488	19.5	_
Income taxes:							
Current	16,533			18,823			
Deferred	3,263	19,796	8.5	3,515	22,339	7.6	_
Minority interests		1,000	0.5		1,031	0.4	
Net Income		28,445	12.2		34,117	11.6	

Due to the Company's change of fiscal year-end and the resultant irregular nine-month fiscal year in 2003, "Change (Compared to FY2003.12)" isn't presented.

# **Consolidated Statements of Retained Earnings**

Accounts	FY 2003.12 (Apr. 1, 2003 - Dec. 31, 2003)			004.12 Dec. 31, 2004)
(Additional paid-in capital)				
I Additional paid-in capital at beginning of year		88,077		88,099
Additional paid-in capital at beginning of year		, , , , ,		
II Increase in Additional paid-in capital			ı	
Conversion of convertible bonds	21		786	
	21			
Issue of shares due to exercise of warrant			1,501	
Gain on disposal of treasury stock	0	21	0	2,288
III Additional paid-in capital at ending balance		88,099		90,387
(Retained earnings)				
I Retained earnings at beginning of year		120,114		144,062
II Increase in retained earnings				
Net income	28,445	28,445	34,117	34,117
III Decrease in retained earnings		!		
Dividends paid	4,404		12,021	
Bonuses to directors	93		90	
Decrease in retained earnings due to decrease in shareholdings in consolidated subsidiaries		4,497	1,212	13,324
III Retained earnings at end of year		144,062		164,854

# **Consolidated Statements of Cash Flows**

_		ET. 2002 12	TT 2004 12
Ac	counts	FY 2003.12 (Apr. 1, 2003 - Dec. 31, 2003)	FY 2004.12 (Jan. 1, 2004- Dec. 31, 2004)
,			
I	Cash flows from operating activities Income before income taxes and minority interests	49,243	57,488
		*	14,383
	Depreciation and amortization	10,513	(19,369)
	Decrease in reserve for employees' retirement benefits	(2,749)	
	Interest and dividend income	(422)	(514) 326
	Interest expense	210 397	326 449
	Loss on disposal of fixed assets Profit from sales of fixed assets		1 1 <del>-</del>
		(3,466)	(123)
	Loss on sales and revaluation of investment securities	(1,275)	(66)
	Decrease (increase) in notes and accounts receivable	(16,175)	8,781
	Increase in inventories	(12,364)	(4,665)
	(Decrease) increase in notes and accounts payable	3,653	(1,245)
	Increase (decrease) in accrued consumption taxes	(1,429)	2,227
	Other	(9,491)	(1,063)
	Subtotal	16,643	56,608
	Interest and dividends received	422	514
	Interest paid	(215)	(337)
	Income taxes paid	(53,646)	(10,947)
	Income taxes refunded		5,656
	Net cash (used in) provided by operating activities	(36,795)	51,494
II	Cash flows from investing activities		
	Purchases of marketable securities	(40,896)	(84,001)
	Proceeds from sales of marketable securities	62,396	85,897
	Purchases of investment securities	(1,802)	(8,093)
	Proceeds from sales of investment securities	3,893	1,247
	Purchases of fixed assets	(15,973)	(11,746)
	Proceeds from sales of fixed assets	7,242	1,427
	Net decrease (increase) in short-term loans	(4)	5
	Net decrease in long-term loans	6	52
	Additional acquisition of shares of consolidated subsidiaries	(448)	_
	Net cash (used in) provided by investing activities	14,413	(15,211)
Ш	Cash flows from financing activities		
	Net decrease in long-term debt	(1,302)	(11)
	Redemption of bonds	(0)	(0)
	Net increase in treasury stock	(5,8 <del>6</del> 7)	(1,680)
	Cash dividends paid to shareholders of parent company	(4,404)	(12,021)
	Cash dividends paid to minority shareholders	(7)	(5)
_	Net cash used in financing activities	(11,582)	(13,718)
ΙV	Effect of exchange rate changes on cash and cash equivalents	(332)	170
V	Net increase (decrease) in cash and cash equivalents	(34,296)	22,736
_			
VI	Cash and cash equivalents at beginning of year	70,593	36,226
	Cash decrease resulting from exclusion of subsidiaries from consolidation	(70)	(1,581)
VII	I Cash and cash equivalents at end of year	36,226	57,380

# **Basis of Preparing Consolidated Financial Statements**

FY 2003.12 FY 2004.12 (Jan 1, 2004 - Dec. 31, 2004) (Apr. 1, 2003 - Dec. 31, 2003) 1. Scope of Consolidation 1. Scope of Consolidation (1) Number of consolidated subsidiaries: 16 companies (1) Number of consolidated subsidiaries: 15 companies Major subsidiaries: Major subsidiaries: Domestic: Eiko Kasei Co., Ltd. Overseas: Chugai Pharma Marketing Ltd. Overseas: Chugai Pharma Marketing Ltd. Chugai Clinical Research Center Co., Ltd. has been included from the scope of consolidation due to its establishment in 2004. Hiroshima Chugai Pharmaceutical Co., Ltd. has been excluded from the scope of consolidation, because its materiality fell down due to its liquidation. Eiko Kasei Co., Ltd., transferred nonprescription products business and Shanghai Chugai Pharma Co., Ltd. have been excluded from the scope of consolidation of the Balance Sheet as of Dec 31, 2004 because they had little value in their materiality. Their profit and loss statement during 2004 is consolidated in the Consolidated Statement of Income. (2) Non-consolidated subsidiaries: (2) Non-consolidated subsidiaries: Hiroshima Chugai Pharmaceutical Co., Ltd. has been excluded from the Eiko Kasei Co., Ltd., transferred nonprescription products business scope of consolidation because its materiality fell down due to its and Shanghai Chugai Pharma Co., Ltd. have been excluded from the liquidation. scope of consolidation, because they had little value in their 2. Application of Equity Method 2. Application of Equity Method (1) Number of non-consolidated subsidiaries and affiliates accounted for (1) Number of non-consolidated subsidiaries and affiliates accounted for by the equity method: None by the equity method: Same as in the left (2) Companies to which the equity method has not been applied: (2) Companies to which the equity method has not been applied: Subsidiaries: Eiko Kasei Co., Ltd. and Shanghai Chugai Pharma Co., Subsidiary: Hiroshima Chugai Pharmaceutical Co., Ltd. Affiliate: C&C Research Laboratories Ltd. Affiliate: C&C Research Laboratories Investments in these companies have been carried at cost and the effect of their net income and retained earnings on the consolidated financial Investments in these companies have been carried at cost and the effect results of the Company were immaterial. of their net income and retained earnings on the consolidated financial results of the Company had little value in their materiality. 3. Treatment for the Difference in Fiscal Period 3. Treatment for the Difference in Fiscal Period Closing date of all subsidiaries is in agreement with its Company. Closing date of all subsidiaries is in agreement with its Company. (Additional Information) Subsidiaries in domestic have changed closing date as December 31, because the Company has changed. 4. Significant Accounting Policies 4. Significant Accounting Policies (1) Basis and method for valuation of significant assets (1) Basis and method for valuation of significant assets a. Financial assets a. Financial assets Held-to-maturity securities: Same as in the left. Held-to-maturity securities are stated by the amortized cost method Other securities: - Securities with market value are stated at fair value at closing date for the fiscal year, and changes in fair value are recorded as a separate component of shareholders' equity at an amount net of tax, and the moving average method is used to calculate the original cost. - Securities without market value are stated at cost determined by the moving average method. b. Basis of valuation of derivatives: b. Basis of valuation of derivatives: Derivatives are revaluated by the market value method. Same as in the left. c. Inventories - Inventories other than work in process are stated at cost determined Same as in the left. principally by the average method. - Work in process is stated at cost determined principally by the first-in, first-out method. (2) Method of depreciation (2) Method of depreciation a. Tangible fixed assets Same as in the left. Depreciation of tangible fixed assets is calculated primarily by the

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declining-balance method.

the straight-line method.

Depreciation of intangible fixed assets is calculated primarily by

b. Intangible fixed assets

FY 2003.12 (Apr. 1, 2003 - Dec. 31, 2003)	FY 2004.12 (Jan 1, 2004 - Dec. 31, 2004)
3) Accounting for important reserves a. Reserve for doubtful accounts In order to prepare for losses of bad credits such as account receivables or loans and for revaluation losses on financial instruments, except valuation losses on securities, the reserve for doubtful accounts is provided for at uncollectable amount based on the historical percentage of credit losses for general credits, and is provided for at amount that is estimated individually considering these possibilities of collection for bad credits that is highly possible to loss and these possibilities of future loss on financial instruments.	(3) Accounting for important reserves  a. Reserve for doubtful accounts  Same as in the left.
b. Reserve for bonuses to employees  The reserve for bonuses to employees is presented at an estimated amount of the liability for bonuses incurred for the fiscal year.	b. Reserve for bonuses to employees Same as in the left.
c. Reserve for sales returns  The reserve for sales returns is calculated by multiplying a sales credit at the end of fiscal year by the ratio of returns to sales of the latest two fiscal years and by the ratio of current sales profit for the fiscal year, in order to prepare for a loss arising from sales returns subsequent to the balance sheet date.	c. Reserve for sales returns Same as in the left.
d. Reserve for sales rebates  The reserve for sales rebates is computed by multiplying the balance of account receivables at the balance sheet date by the current rebate ratio, in order to prepare for any expenditure on sales rebates subsequent to the balance sheet date.	d. Reserve for sales rebates  The reserve for sales rebates is computed based on sales amount in order to prepare for any expenditure on sales rebates subsequent to this fiscal year  (Additional information)  Although the Company had computed by multiplying the balance of account receivables at the balance sheet date by the current rebate ratio, the Company has changed to compute estimated reserve for sales rebates, to be charged for this fiscal year, based on sales amount, due to the revision of the sales rebate calculation rule in this fiscal period.

#### FY 2003.12

(Apr. 1, 2003 - Dec. 31, 2003)

FY 2004.12 (Jan 1, 2004 - Dec. 31, 2004)

e. Reserve for employees' retirement benefits

The reserve for employees' retirement benefits is stated at the amount required to cover the liabilities as of the balance sheet date, and is based on the Company's estimate of its liability for retirement benefits and pension assets as of the balance sheet date. This reserve also includes the amount which would be required to be paid if all eligible employees of domestic subsidiaries voluntarily terminated their employment as of the balance sheet date.

Prior service cost is being amortized as incurred by the declining-balance method over 10 years which is shorter than the average remaining years of service of the eligible employees. Actuarial gain and loss are amortized by the declining-balance method over 10 years which is shorter than the average period of the remaining years of service of the eligible employees and are amortized from following year in which the gain or loss is recognized.

The reserve for employees' retirement benefits of the foreign subsidiaries is calculated in conformity with accounting standards of their countries of domicile.

f. Reserve for officers' retirement benefits

The reserve for officers' retirement benefits is recorded at an amount based on management's estimate, which would be required to be paid if all officers resigned as of the balance sheet date on the basis of the Company's internal regulations.

(4) Foreign currency translation

The revenue and expense accounts of the foreign consolidated subsidiaries are translated into yen at the rates of exchange in effect at the balance sheet date, and, except for the components of shareholders' equity, the balance sheet accounts are also translated at the rates of exchange in effect at the balance sheet date. The components of shareholders' equity are translated at their historical rates. Translation differences are presented as translation adjustments in shareholders' equity of the accompanying consolidated financial statements.

(5) Accounting for lease transactions

Non-cancelable lease transactions are primarily accounted for as operating leases (whether such leases are classified as operating or finance leases) except that lease agreements that stipulate the transfer of ownership of the leased assets to the lessee are accounted for as finance leases.

(6) Other

Income and expenses for the Company and its domestic subsidiaries are recorded at net of consumption tax

e. Reserve for employees' retirement benefits

The reserve for employees' retirement benefits is stated at the amount required to cover the liabilities as of the balance sheet date, and is based on the Company's estimate of its liability for retirement benefits and pension assets as of the balance sheet date.

This reserve also includes the amount which would be required to be paid if all eligible employees of domestic subsidiaries voluntarily terminated their employment as of the balance sheet date.

Prior service cost is being amortized as incurred by the declining-balance method over 10 years which is shorter than the average remaining years of service of the eligible employees. Actuarial gain and loss are amortized by the declining-balance method over 10 years which is shorter than the average period of the remaining years of service of the eligible employees and are amortized from following year in which the gain or loss is recognized.

The reserve for employees' retirement benefits of the foreign subsidiaries is calculated in conformity with accounting standards of their countries of domicile.

(Additional information)

Return of substitutional employees' pension fund

The Company received approval of the exemption from the
obligation for payments of benefits related to future employee
services with respect to the substitutional portion of its employee
pension fund. The approval was received from the Minister of
Health, Labour and Welfare on October 7, 2004, in accordance
with the enforcement of the Defined-Benefit Corporate Pension
Law

The amount of pension plan assets expected to be transferred back to the government (minimum legal reserve) was measured at ¥8,542 million as of the balance sheet date. If the payment of the amount were made on that date, the expected gain in accordance with paragraph 44-2 of "Practical Guideline for Accounting of Retirement Benefits (Interim Report)" (Report No.13 of the Committee of Accounting System of Association of Japanese Certified Public Accountant) would be ¥10,503 million.

Implementation of Defined Contribution Pension Plan
The Company made the transition from tax-qualified pension
plan to defined contribution pension plan and prepaid retirement
allowance plan in October, 2004, in accordance with the
enforcement of the Defined Contribution Pension Law.

Consequently, ¥2,495 million of Reserve for employees' retirement benefits was decreased, and the same amount was recorded as extraordinary gain due to this change.

- f. Reserve for officers' retirement benefits

  Same as in the left
- (4) Foreign currency translation Same as in the left.
- (5) Accounting for lease transactions Same as in the left.
- (6) Others
  Same as in the left.

FY 2003.12 (Apr. 1, 2003 - Dec. 31, 2003)	FY 2004.12 (Jan 1, 2004 - Dec. 31, 2004)
5. Basis of evaluation of consolidated subsidiaries Inter-company investments and the net equity of companies acquired are eliminated in accordance with the partial fair value method. This means that a portion of the assets and liabilities of the subsidiary that is allocable to the parent is re-measured at fair value as of the date of the investment, and the remaining portion of the assets and liabilities to be allocated to the minority interest(s) is carried at book value.	5. Basis of evaluation of consolidated subsidiaries Same as in the left.
Excess of costs over net assets of acquired subsidiaries     The excess of costs over the net assets of acquired subsidiaries is amortized over 20 years using the straight-line method or amortized fully when acquired if the amount is immaterial.	Excess of costs over net assets of acquired subsidiaries     Same as in the left.
7. Appropriations of retained earnings  The accompanying consolidated statements of retained earnings for fiscal year period have been prepared based on the appropriations approved by shareholders through the end of the fiscal year.	7. Appropriations of retained earnings Same as in the left.
Scope of cash equivalents in consolidated statements of cash flows     All highly liquid investments with maturities of three months or less when purchased and which are readily convertible into cash and are exposed to insignificant risk of changes in value, are considered cash equivalents.	Scope of cash equivalents in consolidated statements of cash flows     Same as in the left.

# Notes

# 1. Notes to the Consolidated Balance Sheets

FY 2003.12 (As of December 31, 2003	3)	FY 2004.12 (As of December 31, 20	004)
(1) Investment securities of non-consolidated subs	idiaries and affiliates:	(1) Investment securities of non-consolidated su	bsidiaries and affiliates:
Investment securities (Stock) (2) Contingent liabilities	¥59 million	Investment securities (Stock) (2) Contingent liabilities	¥298 million
Guarantees of loans of employees	¥1,276 million	Guarantees of loans of employees	(Millions of Yen)  ¥977 million
<ul> <li>(3) Number of outstanding shares of the Company was common stock 550,691,219 shares.</li> <li>(4) Number of treasury stock of consolidated conso</li></ul>	,	<ul> <li>(3) Number of outstanding shares of the Comp. was common stock 555,004,964 shares.</li> <li>(4) Number of treasury stock of consolidated 5,400,239 shares.</li> </ul>	•
4,376,622 shares. (5)		(5) Commitment line (loan framework) contract The Company maintains commitment line	
		financial institutions in order to allow the e working capital. The balances of loans, etc as follows;	
		,	(Millions of Yen)
		Total commitments Commitments used	30,000
	<u> </u>	Commitments unused	30,000

# 2. Notes to the Consolidated Income of Statements

FY 2003.12 (Apr. 1, 2003 - Dec. 31, 2003)		FY 2004.12 (Jan. 1, 2004 - Dec. 31, 2004	)
(1) Significant components of SG&A expenses		(1) Significant components of SG&A expenses	
	Millions of Yen)	(-,g	(Millions of Yen)
Depreciation	1,249	Depreciation	1,499
Reserve for doubtful accounts	178	Reserve for doubtful accounts	10
Reserve for bonuses to employees	2,611	Reserve for bonuses to employees	2,428
Retirement benefit expenses	2,921	Retirement benefit expenses	3,300
Reserve for officers' retirement benefits	62	Reserve for officers' retirement benefits	81
Payroll expenses	19,892	Payroll expenses	27,378
Selling expenses	11,039	Selling expenses	15,263
R&D expenses	43,524	R&D expenses	48,165
(2) R&D expenses including general & administration experimental experimental experiments (2) R&D expenses including general & administration experiments (2) R&D expenses (2) R&D expe	enses and	(2) R&D expenses including general & administration manufacturing cost: ¥48,165 million	on expenses and
(3) Fee of licensing agreement Milestone payments received based on the licensing related to the co-development and co-promotion of N		(3)	
(4) Profit from sales of fixed assets It is based on the sales of building and land, etc from Research Laboratory	n Takada	(4)	
(5)		(5) Gain on the transfer of nonprescription products I This is due to transfer of nonprescription p Corporation, and transfer of insecticide manu Company's wholly-owned subsidiary Eiko Packaging Co., Ltd., a wholly-owned subsidia	roducts business to Lion afacturing business of the Kasei Co., Ltd. to Lion
(6)		(6) Gain on the transfer to a defined contribution pen This is due to transition to a defined contrib prepaid retirement allowance plan, because t was closed in October, 2004.	ution pension plan and a
(7) Office closing costs  This is mainly environmental protection and retiremental.	ent of equipment,	(7) Office closing costs Same as in the left.	
(8)		(8) Additional payment for special retirement  This is due to special treatment of early retiren	nent.

# 3. Notes to the Consolidated Statements of Cash Flows

FY 2003.12 (Apr. 1, 2003 - Dec. 31, 2003)		FY 2004.12 (Jan. 1, 2004 - Dec. 31, 2004)	
(1) Reconciliation between cash and cash equivalents in statements of cash flows and cash and deposits in the balance sheets		(1) Reconciliation between cash and cash equivalents in the statements of cash flows and cash and deposits in the balance sheets	
Cash and deposits Cash and Cash Equivalents (2) The significant components of non-cash transactions Convertible bonds and warrants  Decreased convertible bonds due to conversion	(Millions of Yen) 36,226 36,226 (Millions of Yen) 43	Cash and deposits Cash and Cash Equivalents (2) The significant components of non-cash transactions Convertible bonds and warrants  Decreased convertible bonds due to conversion Decreased bonds and warrant right due to	(Millions of Yen) 57,380 57,380 57,380 (Millions of Yen) 1,576 3,005

# 4. Lease Transactions

FY 2003.12 (Apr. 1, 2003 - Dec. 31, 2003)			FY 2004.12 (Jan. 1, 2004 - Dec. 31, 2004)				
Finance lease transactions other leased assets to the lessee were a (1) Acquisition costs, accumulate	s follows:	nd net balanc	*	Finance lease transactions other t leased assets to the lessee were a: (1) Acquisition costs, accumulate	s follows:	nd net balanc	•
	Acquisition cost	Accumulated depreciation	Net balance		Acquisition cost	Accumulated depreciation	Net balance
Machinery and vehicle	62	29	32	Machinery and vehicle	69	12	57
Furniture and fixtures	2,020	1,203	817	Furniture and fixtures	2,375	1,017	1,357
Total	2,082	1,232	850	Total	2,445	1,030	1,414
tangible fixed assets as of (2) Future minimum lease payme  Due within one year  Due over one year  Total  Future minimum lease payment balance of future minimum percentage of tangible fixed (3) Lease payments and depreciation  Lease payment Depreciation (4) Depreciation of leased assets Assuming that the residual	ments include into lease payments a d assets as of the tion values are nil, d	(Milli erest expense accounts for o balance sheet (Milli epreciation o	only a small date.  ons of Yen)  319  319  f leased assets	tangible fixed assets as of the (2) Future minimum lease payme  Due within one year  Due over one year  Total  Future minimum lease payment balance of future minimum percentage of tangible fixed (3) Lease payments and depreciant Lease payment  Depreciation (4) Depreciation of leased assets  Same as in the left.	nents include intellease payments a assets as of the	(Mil	nly a small
Assuming that the residual is calculated over the rel method.	,	•		Same as in the left.			

# 5. Fair Value of Marketable Securities and Investment Securities

## As of December 31, 2003:

(1) Trading securities

The Company and its consolidated subsidiaries had no trading securities.

(2) Held-to-maturity securities at market value

The Company and its consolidated subsidiaries had no held-to-maturity securities at market value.

(3) Other securities with market value

(a) Securities whose carrying value exceeds their acquisition costs

(Millions of Yen)

	Acquisition cost	Carrying value	Net unrealized gain (loss)
Stocks	4,366	8,264	3,898
Bonds	6,798	6,803	4
Total	11,165	15,068	3,902

(b) Securities whose carrying value does not exceed their acquisition costs

(Millions of Yen)

	Acquisition cost	Carrying value	Net unrealized gain (loss)
Stocks	114	94	(19)
Bonds	31,999	31,991	(8)
Total	32,113	32,085	(28)
Total (a+b)	43,279	47,153	3,874

(4) Other securities sold during the fiscal year

(Millions of Yen)

Total of sale	Total of gain on sale	Total of loss on sale
5,304	1,312	26

(5) Securities without market value

(Millions of Yen)

	Carrying value
a. Held-to-maturity securities:	
b. Other securities:	
Unlisted stocks, etc	582

(6) Scheduled redemption value of other securities with maturity dates and held-to-maturity securities

	Within one year	Between one and five years
Other securities with maturity dates		
Corporate bonds	18,695	8,099
Others	11,999	
Total	30,694	8,099

## As of December 31, 2004:

(1) Trading securities

The Company and its consolidated subsidiaries had no trading securities.

(2) Held-to-maturity securities at market value

The Company and its consolidated subsidiaries had no held-to-maturity securities at market value.

(3) Other securities with market value

(a) Securities whose carrying value exceeds their acquisition costs (Millions of Yen) Acquisition cost Net unrealized gain (loss) Carrying value Stocks 3,371 7,404 4,032 Bonds 15,835 15,844 8 Others 989 999 9 Total 20,197 24,247 4,050

(b) Securities whose carrying value does not exceed their acquisition costs (Millions of Yen) Acquisition cost Carrying value Net unrealized gain (loss) Stocks (8) Bonds 28,099 28,095 (3) 28,111 28,098 (12)Total Total (a+b) 48,308 4,038 52,346

(4) Other securities sold during the fiscal year

(Millions of Yen)

Total of sale	Total of gain on sale	Total of loss on sale
1,250	270	(160)

(5) Securities without market value

(Millions of Yen)

	Carrying value
a. Held-to-maturity securities:	_
b. Other securities:	
Unlisted stocks, etc	555

(6) Scheduled redemption value of other securities with maturity dates and held-to-maturity securities

	Within one year	Between one and five years
Other securities with maturity dates		
Corporate bonds	22,938	5,001
Others	16,998	_
Total	39,937	5,001

FY 2003.12 (Apr. 1, 2003 - Dec. 31, 2003)	FY 2004.12 (Jan. 1, 2004 - Dec. 31, 2004)
(1) Items related to the status derivative transactions a. Description of financial derivative transactions The derivative financial instruments that the Company utilizes are both foreign exchange contract transaction and currency swap relating to foreign currency, and interest rate swap transaction relating to	(1) Items related to the status derivative transactions a. Description of financial derivative transactions Same in the left.
interest rate. b. Policy of financial derivative transactions The Company mainly utilizes financial derivative transactions in order to reduce a market risk on business, but does not utilize them for speculative purpose.	b. Policy of financial derivative transactions Same in the left.
c. Purpose of financial derivative transactions     The Company utilizes them for following purposes;     in order to hedge against fluctuation risks in foreign currency exchange rate according to money claim and monetary assets and	c. Purpose of financial derivative transactions Same in the left.
liabilities in foreign currencies.  - in order to hedge against fluctuation risks in interest rate according to borrowed money and reduce financial charges d. Description of risks associated with derivative transactions  The Company is exposed to fluctuation risks in foreign currency exchange rate according to foreign exchange contract transactions, and exposed to fluctuation risks in market interest rate according to interest rate swap agreement. It is believed that the risk of non-fulfillment of contracts would be quite low because the Company	d. Description of risks associated with derivative transactions Same in the left.
enters into transactions only with financial institutions with high credit ratings.  e. Risk management of the financial derivatives  Bursary executes and controls the foreign exchange contract transactions relating to foreign currency, by getting the approval of the settlement person in charge based on the Company's rule. And bursary also executes interest swap transaction relating to interest rate,	e. Risk management of the financial derivatives Same in the left.
by getting the approval of the settlement person in charge.  f. Supplementary note for "Description of market value of the financial derivatives"  The contract amount of the financial derivatives on following note is absolutely nominal amount or estimated notional principal. The contract amount is not representative of the size of risk associated with derivative transactions.	f. Supplementary note for "Description of market value of the financial derivatives"  Same in the left.

#### As of December 31, 2003:

(2) Description of market value of the financial derivatives

a. Currency-related transactions				(Millions of Yen)
	Notional amounts (Total)	Notional amounts (Over one year)	Fair value	Unrealized gain (Loss)
Forward foreign exchange contracts				-
Buy:				
Swiss francs	14,007	_	14,561	553
Sell:				
Euro	945	_	921	23
Currency swaps:				
Euro/Yen	1,000	1,000	64	64
Total			-	640

(Notes)

1. Revaluation method of fair value:

It is based on the prices that financial institutions present.

2. Derivatives applying hedge accounting:

None

b. Interest-related transactions				(Millions of Yen)
	Notional amounts (Total)	Notional amounts (Over one year)	Fair value	Unrealized gain (Loss)
Interest rate swaps:				
Receive/floating and pay/fixed	5,000	5,000	(404)	(404)
Receive/fixed and pay/floating	5,000	5,000	415	415
Total	10,000	10,000	10	10

(Notes)

1. Revaluation method of fair value:

It is based on the prices that financial institutions present.

2. Derivatives applying hedge accounting:

None

## As of December 31, 2004:

(2) Description of market value of the financial derivatives

a. Currency-related transactions			(Millions of Yen)
Notional amounts (Total)	Notional amounts (Over one year)	Fair value	Unrealized gain (Loss)
	İ		
_	_		_
_	_		_
1,000		35	35
1,000		35	35
	(Total)  — — — — 1,000	(Total) (Over one year)  — — — — — — — — — — — — — — — — — — —	(Total) (Over one year) Fair value  — — — — — — — — — — — — — — — — — — —

(Millions of Van)

A (11)

(Notes)

1. Revaluation method of fair value:

It is based on the prices that financial institutions present.

2. Derivatives applying hedge accounting:

None

b. Interest-related transactions				(Millions of Yen)
	Notional amounts (Total)	Notional amounts (Over one year)	Fair value	Unrealized gain (Loss)
Interest rate swaps:				
Receive/floating and pay/fixed	5,000	5,000	(311)	(311)
Receive/fixed and pay/floating	5,000	5,000	318	318
Total	10,000	10,000	7	7

(Notes)

1. Revaluation method of fair value:

It is based on the prices that financial institutions present.

2. Derivatives applying hedge accounting:

None

FY 2003.12 (Apr. 1, 2003 - Dec. 31, 2003)		()	FY 2004.12 an. 1, 2004 - Dec. 31, 2004)	1	
(1) Overview of retirement The Company has vari fund plan, a tax-qualifi Additional retirement to cases. In April 1994, the Conplan established in Jan 2001, a portion of the lax-qualified pension p The Company's domes lump-sum payment pla  (2) Retirement benefit obligations assets	benefits ious defined benefit plan ied pension plan and a lu benefits may be paid to r mpany transferred from t muary 1983, to a welfare llump-sum payment plan olan. stic consolidated subsidi an. gation	s such as a welfare pension amp-sum payment plan. retired employees in certain the tax-qualified pension pension plan. In March was transferred to a arries participate in the  (Millions of Yen) (90,915) 50,526	(Jan. 1, 2004 - Dec. 31, 2004)  (1) Overview of retirement benefits The Company has a welfare pension fund plan as a defined benefit and a lump-sum payment plan. In October, 2004, the Company transing transition because a tax-qualified pension plan to a defined contribution pension because a tax-qualified pension plan was closed. In addition, the Company has possibility to pay extra retirement benefit, exclusion as the Company has possibility to pay extra retirement benefit, exclusion by actuarial calculation in line accounting for retirement benefits, when an employee retires. The Company's domestic consolidated subsidiaries participate in the lump-sum payment plan.  (2) Retirement benefit obligation  (Millions Retirement benefit obligation (77, 50,526)  Pension assets 64,		a defined benefit plan the Company transferred tribution pension plan, In addition, the Company December, 2004 for the ent benefit, excluding It calculation in line with object retires. es participate in the  (Millions of Yen) (77,828) 64,283
Unfunded retiremen	-	(40,388)	Unfunded retiremen	=	(13,544)
Unrecognized prior		(638)	Unrecognized prior		(7,740)
Unrecognized actuar	rial loss	1,469	Unrecognized actua		1,390
	ee's retirement benefits	(39,558)	Prepaid pension cos		(295)
Notes:		fare pension fund plan is	Reserve for employe	ee's retirement benefits	(20,189)
	omestic consolidated sub on calculating retiremen	nt benefit obligation.	included in the an 2. The company's d	omestic consolidated subsiders on calculating retirement be	iaries adopt the enefit obligation.
		(Millions of Yen)			(Millions of Yen)
Service cost (*1, *2)	)	3,074	Service cost (*1, *2	)	3,887
Interest cost		1,558	Interest cost		1,741
Expected return on p		(618)	Expected return on pension assets		(1,018)
Amortization of actu	arial gain or loss	136	Amortization of acti	uarial gain or loss	344
Amortization of price		(116)	Amortization of price	or service cost	(524)
Additional retiremen	nt benefits, etc	10	Others (*3)		149
Total retirement ben	efit expenses	4,044	Total retirement ber	efit expenses	4,579
deducted from the 2. Retirement benef	e amount.	e pension funds have been ated subsidiaries adopted amount.	deducted from th  2. Retirement bene simplified metho  3. This is a paymen plan.	contributions to welfare pe the amount. fits expenses of consolidated d is included to this amount. t of contribution to a defined the to the tribution to a defined the tribution to a defined in the tribution the tribution to a defined in the defined in the tribution to a defined in the tribution to a def	d subsidiaries adopted the
(4) Assumptions and polici obligation	-		(4) Assumptions and polic obligation	ies adopted in calculation of	
Discount rate	2.0% (At the beginnin year, 2.5% was applied		Discount rate	2.0%	
Rate of expected return on plan assets	2.0% (Regarding the l company's portion of	ife insurance plan assets, the rate of the time of the signing of and this was included all rate of expected	Rate of expected return on plan assets	2.0%	
Method of attribution of retirement benefits		or the years of services	Method of attribution of retirement benefits	Straight line method for the	he years of services
to the period Period of	10 years (Prior service	cost is heing	to the period Period of	10 years (Prior service co	st is heina
amortizing prior	amortized by the decli	_	amortizing prior	amortized by the declining	
service cost	over a period of avera	ge remaining services	service cost	over a period of average r	emaining services
Pariod of		the time of occurrence.)	Doring - F	years of employees at the	
Period of amortizing	10 years (Actuarial ga amortized by the decli		Period of amortizing	10 years (Actuarial gain a amortized by the declining	
actuarial gain and		aining services years of	actuarial gain and	period of average remaini	
loss		of occurrence from the	loss	employees at the time of of following year of occurre	occurrence from the

FY 2003.12 (As of December 31, 2003)		FY 2004.12 (As of December 31, 2004)	
1) Principal deferred tax assets and tax liabilities	<del></del>	(1) Principal deferred tax assets and tax liabilities	
	(Millions of Yen)		(Millions of Yen
Deferred tax assets:		Deferred tax assets:	
Reserve for retirement benefits in excess of limit	14,583	Reserve for retirement benefits in excess of limit	11,676
Amortization of deferred charges in excess of limit for tax purposes	5,569	Amortization of deferred charges in excess of limit for tax purposes	4,008
Prepaid expenses for tax purposes	2,182	Prepaid expenses for tax purposes	2,531
Reserve for bonuses to employees in excess of limit	1,748	Unrecognized reserve for bonuses to employees  Prepaid research equipment and others for tax	1,552
Prepaid research equipment and others for ta purposes	1,152	purposes  Depreciation of fixed assets in excess of limit	1,488 1,404
Depreciation of fixed assets in excess of limit	1,017	Unrecognized outstanding enterprise tax	754
Unrecognized reserve for sales rebates	848	Unrecognized losses on securities	
Unrecognized losses on securities	662	Unrecognized reserve for sales rebates	675
Elimination of unrealized profit on inventories	587	Elimination of unrealized profit on inventories	648
Unrecognized reserve for bonuses to directors an corporate auditors	d 202	Unrecognized reserve for bonuses to directors and corporate auditors	630 1 159
Unrecognized outstanding enterprise tax	1	Other	3,927
Other	4,523	Total deferred tax assets	29,455
Total deferred tax assets	33,078	Offsetting of deferred tax liabilities	(2,424)
Offsetting of deferred tax liabilities	(2,766)	Deferred tax assets, net	27,031
Deferred tax assets, net	30,311	Deterror and accept, not	27,031
		Deferred tax liabilities:	
Deferred tax liabilities:		Unrealized gain on securities	1,633
Unrealized gain on securities	1,536	Reserve for deferred capital gain	794
Reserve for deferred capital gain	854	Other	3
Unrecognized payment receivable of business tax	321	Total deferred tax liabilities	2,430
Other	76	Offsetting of deferred assets	(2,424)
Total deferred tax liabilities	2,788	Deferred tax liabilities, net	6
Offsetting of deferred assets	(2,766)	,	
Deferred tax liabilities, net	21		
<ol> <li>Significant components of difference between statutory effective tax rate         The disclosure of the significant components has been     </li> </ol>	omitted, because	(2) Significant components of difference between statutory t effective tax rate  Same as in the left.	ax rate and
the deviation between statutory tax rate and effective ta than 5% of statutory tax rate.	x rate was less		

## 9. Segment Information

# (1) Business Segments

For the year ended December 31, 2003 (April 1, 2003 - December 31, 2003) and

## For the year ended December 31, 2004 (January 1, 2004 - December 31, 2004)

The business segments of the Company and its consolidated subsidiaries are classified as pharmaceutical and other based on the types and characteristics of products and manufacturing methods. As net sales, operating income and total assets of non-pharmaceutical segment constituted less than 10% of the consolidated totals, the disclosure of business segment information has been omitted.

## (2) Geographical Segments

For the year ended December 31, 2003 (April 1, 2003 - December 31, 2003) and

# For the year ended December 31, 2004 (January 1, 2004 - December 31, 2004)

As net sales and total assets of the foreign consolidated subsidiaries constituted less than 10% of consolidated totals, the disclosure of geographical segment information has been omitted.

# (3) Overseas Sales

For the year ended December 31, 2003 (April 1, 2003 - December 31, 2003) and

# For the year ended December 31, 2004 (January 1, 2004 - December 31, 2004)

The disclosure of overseas sales has been omitted due to less than 10% of the consolidated total.

## 10. Transaction with the Related Parties

# For the year ended December 31, 2003 (April 1, 2003 - December 31, 2003)

(1) Parent Company

					Rate of	Relationship			Amount of		Ending
Attribute	Name of company	Address	Common Stock	Business	ownership of voting	Interlocking director	Relationship on	Transaction	transaction (*)	Account	balance
	company	Addiess	Biock	contents	Of Voting	director	business			Account	
Parent company	Roche Pharmholding B.V.	mholding Holland	Euro 467,847,857	Holding	Directly owned		1 7 . 7	Acceptance of bonds with warrant right	_	Bond	6,312
Company			407,847,837	Company	50.5%		Partnership	Payment of bond interest	42	Accrued expense	14

#### (\*): Millions of Yen

(2) Subsidiaries of Parent Company

					Rate of	Rate of Relationship			Amount of		Ending
[	Name of	ĺ	Common	Business	ownership	Interlocking	Relationship on	Transaction	transaction		balance
Attribute	company	Address	Stock	contents	of voting	director	business		(*)	Account	(*)
	F. Hoffmann-La Roche Ltd.	Switzerland Basel	Swiss franc	and Salec	_	Director 1 persons	Material purchase	Material purchase	35,522	Account payable	10,826

<sup>(\*):</sup> Millions of Yen

Note: "Amount of transaction" and "Ending balance" are reported net of consumption taxes.

Guideline of determination for Business conditions

- Business transaction is determined as same as general transaction in consideration with market value.
- Funds transaction is reasonably determined interest rate in consideration with market interest rate.

## For the year ended December 31, 2004 (January 1, 2004 - December 31, 2004)

(1) Parent Company

Attribute	Name of company	Address	Common Stock	Business	Rate of ownership of voting	Rela Interlocking director	Relationship on business	Transaction	Amount of transaction	Account	Ending balance
Parent	Roche Pharmholding	Holland Woerden	Euro 467,847,857	Holding	Directly			Acceptance of bonds with warrant right		Bond	3,306
company	B.V.	woerden   467,847,8	467,847,837	Company	50.6%			Payment of bond interest	48	Accrued expense	7

<sup>(\*):</sup> Millions of Yen

(2) Subsidiaries of Parent Company

					Rate of	Rela	ationship		Amount of		Ending
}	Name of		Common	Business	ownership	Interlocking	Relationship on	Transaction	transaction		balance
Attribute	company	Address	Stock	contents	of voting	director	business		(*)	Account	(*)
Subsidiaries of parent company	F. Hoffman-La Roche Ltd.	Switzerland Basel	150,000,000	and Valee		Director I person	Material purchase	Material purchase	43,517	Account payable	11,379

<sup>(\*):</sup> Millions of Yen

Note: "Amount of transaction" and "Ending balance" are reported net of consumption taxes.

Guideline of determination for Business conditions

- Business transaction is determined as same as general transaction in consideration with market value.
- Funds transaction is reasonably determined interest rate in consideration with market interest rate.